

EDGEVAC®

and MORE!



The KINZE **Vision for the Future** will give your producers the **EDGE!**

This vision has led to KINZE EdgeVac® seed meters which provide a choice for farmers that have difficult-to-plant crops, or are committed to planting with air or vacuum. The EdgeVac® meter is unsurpassed in its ability to singulate corn, soybeans, milo, cotton and many dry edible bean seed.

And...for those farmers who desire simplicity and accuracy, KINZE continues to lead the way in mechanical metering technology. The finger pickup and brush-type seed meters are still a great choice for many corn/soybean farmers.

KINZE has always been known for its wide array of choices for today's farmer. This is especially true with row unit attachment offerings. Because of KINZE's vision, we are introducing improvements and new products in KINZE residue management systems. New for 2008 is the improved coultter-mounted residue wheel attachment and the new row unit-mounted dual residue manager (expected release in early 2008).

A new era in planting productivity and convenience has emerged. KINZE is proud to introduce the new Pneumatic Down Pressure System for KINZE® Planters. The farmer's planting window keeps getting shorter and shorter, increasing the demands on efficiency. KINZE's Pneumatic Down Pressure System provides a convenient on-the-go adjustment for row unit down pressure.

Whether it is the New KINZE Row Unit Attachments, KINZE Meters or more, your customers can see that the KINZE **Vision for the Future** gives them the **EDGE!**

Year-in-review:

- Improvements made to the EdgeVac® system to improve overall performance are: new seed discs, seed tubes and crowder brush; improved remnant cleanout brushes and singulator brush; and upgrades to overall vacuum system.
- KINZE conducted tours to build customer confidence and explain the updates to the EdgeVac® System.
- KINZE Update Teams and KINZE Dealers installed improvements to all EdgeVac® planters in the field.



EdgeVac® vs. Competition

- Edge-drop delivery provides excellent spacing
- Fewer moving parts/less wear and maintenance.
- Larger diameter disc allows more seeds per revolution
More consistent seed pocket fill
- Easy-to-adjust singulator brush
- Crowder brush gently “excites” the seed to ensure proper pocket fill
- Unique vacuum fan design handles up to 32 rows of soybeans and 18 rows of corn per fan

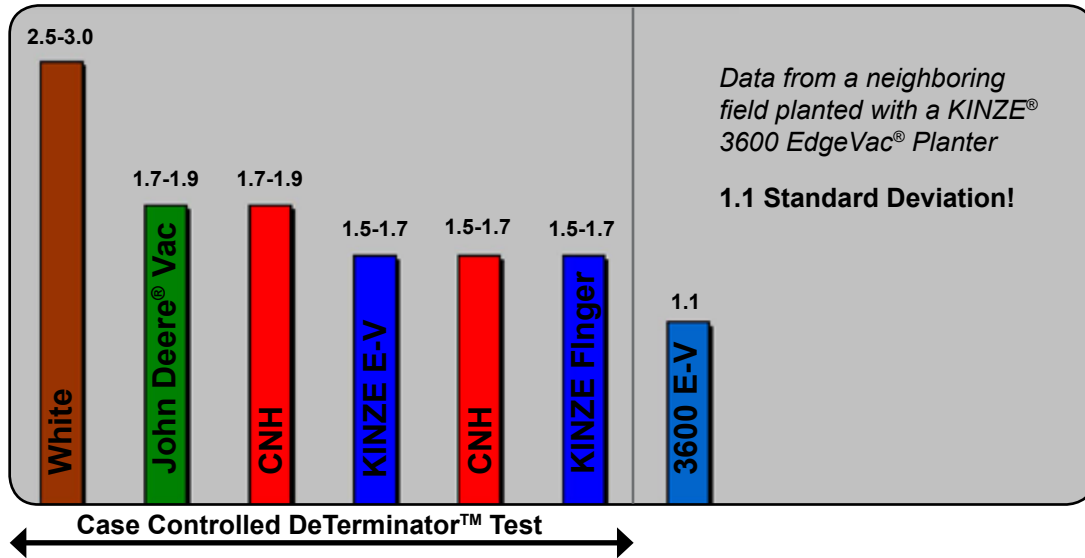


Positioning - How do you identify or qualify a potential EdgeVac® customer?

- Needs a meter that can handle specialty crops and difficult seed sizes/shapes
- Wishes to continue to use a vacuum system. *Is used to vacuum metering*
- Newer technology-minded, willing to make in-field adjustments

2007 Results

- Reliable settings with consistent vacuum operation
- Excellent seed spacing and emergence
Confirmed by customers, independent trials and competitive field trials



- Many satisfied customers!

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John Deere® is a trademark of Deere and Company.



Vision for the Future

Mechanical Meters

KINZE vs. Competition

- Simple
- Reliable
- Accurate
- Wear life exceeds the competition
- Field-proven performance



Positioning

Who is a potential mechanical meter customer?

- Has an older tractor and doesn't wish to trade up to meet hydraulic requirements
- Expects an accurate meter to plant corn and soybeans
- Desires simplicity

New Row Unit Attachment - Coulter-Mounted Residue Manager

- Residue wheels and frame made from high-strength austempered ductile iron
- Improved residue wheel design eliminates corn stalks from lodging between tines
- Outstanding trash flow performance
- Competitively priced!



New Row Unit Attachment - Frame Mounted Dual Residue Managers

- Trailing design improves residue flow
- Features new design residue wheel
- Limited availability for 2008
- Expected release date in early 2008



KINZE Pneumatic Down Pressure System - Heavy-duty Construction

- Air springs - 150 psi-rated
- Air line - 3/8" O.D. nylon 11 hose with o-ring sealed fittings
- Mounts - cast ductile iron



KINZE Pneumatic Down Pressure System - Convenience and Comfort

- Easy to operate
- Easy to read settings
- In-cab control and down pressure display
- Planter-mounted 12V compressor with 3 gallon tank

KINZE Pneumatic Down Pressure System - Productivity / Machine Efficiency

- On-the-go adjustments allow for varying field conditions
- The result - more acres per day!



Control all rows with the console switch



Manual control, one row at a time



KINZE's **Vision for the Future** ...

A new era in planting productivity and convenience has emerged . . . the KINZE Pneumatic Down Pressure System.

NEW KINZE Row Unit Attachments...more options for producers to tailor their KINZE Planters to match field conditions.

KINZE Mechanical and EdgeVac Meters...producers have the confidence of knowing that KINZE Meters are precise, accurate and dependable.

KINZE's **Vision for the Future** gives Producers and Dealers the EDGE!

